



WVEC
613 Woodis Ave.
Norfolk, VA 23510

Crossroads Media LLC
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314-1576

Contract # 863186
Schedule Dates 10/23/12-11/01/12
Advertiser Americans for Job Security (9102)
Agency/T-Code Crossroads Media LLC (2774)/055317791
Product Political - Non-Ballot Issue (1196)
Brand Americans for Job Security (177979)
Salesperson Blair, Cheryl (2205)
Sales Office TeleRep - Philadelphia
Buyer Name RAMSEY, NOELLE
Phone/Fax (703) 299-1761 /
CPE 13/141/1251
Account Types National/Political Issue - Agency
Billing Type Weekly/Irregular
Comments AMER 4 JOB SECURITY
***** THIS IS A CASH IN ADVANCE SCHEDULE *****

Date Entered 10/19/12
Last Modified 10/19/12
Entered By Penne Marsh
CO-OP No
Headline # 06386796
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$17,343.00
Net Total \$98,277.00
Sales Tax

Norfolk (WVEC) (WVEC)		
By Broadcast Month	Spots	Rate
Oct. 2012	30	\$63,380.00
Nov. 2012	26	\$52,240.00
Grand Total:	56	\$115,620.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	10/26/12-10/26/12	4	:30	10:58A- 12P (ET)							1		1	\$1,200.00	\$1,200.00	Norfolk (WVEC) (WVEC)	THE VIEW	10/19/12
2.0	Normal Line / SPOT	10/26/12-10/26/12	4	:30	5:29P- 5:58P (ET)							1		1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	NEWS	10/19/12
3.0	Normal Line / SPOT	10/26/12-10/26/12	4	:30	6P- 6:30P (ET)							1		1	\$3,000.00	\$3,000.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	10/19/12
4.0	Normal Line / SPOT	10/26/12-10/26/12	4	:30	5:58A- 7A (ET)							1		1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	13 NEWS DAYBREAK	10/19/12
5.0	Normal Line / SPOT	10/26/12-10/26/12	4	:30	7A- 9A (ET)							1		1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	10/19/12
6.0	Normal Line / SPOT	10/26/12-10/26/12	4	:30	9A- 10A (ET)							1		1	\$960.00	\$960.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	10/19/12
7.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	10:58A- 12P (ET)		1							1	\$1,200.00	\$1,200.00	Norfolk (WVEC) (WVEC)	THE VIEW	10/19/12
8.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	5:29P- 5:58P (ET)		1							1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	NEWS	10/19/12
9.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	6P- 6:30P (ET)		1							1	\$3,000.00	\$3,000.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	10/19/12
10.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	5:58A- 7A (ET)		1							1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	13 NEWS DAYBREAK	10/19/12
11.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	7A- 9A (ET)		1							1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	10/19/12
12.0	Normal Line / SPOT	10/29/12-10/29/12	4	:30	9A- 10A (ET)		1							1	\$960.00	\$960.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	10/19/12
13.0	Normal Line / SPOT	10/27/12-10/27/12	4	:30	1:05A- 2:05A (ET)							1		1	\$40.00	\$40.00	Norfolk (WVEC) (WVEC)	pushed back due to CF	10/19/12
14.0	Normal Line / SPOT	10/28/12-10/28/12	4	:30	11P- 11:35P (ET)								1	1	\$2,600.00	\$2,600.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11	10/19/12

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

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Comments:



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15.0	Normal Line / SPOT	10/28/12-10/28/12	4	:30	5:58A- 8A (ET)								1	1	\$500.00	\$500.00	Norfolk (WVEC) (WVEC)	NEWS	10/19/12
16.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	11P- 11:35P (ET)					1				2	\$2,600.00	\$5,200.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11	10/19/12
17.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	10:58A- 12P (ET)					1				2	\$1,200.00	\$2,400.00	Norfolk (WVEC) (WVEC)	THE VIEW	10/19/12
18.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	5:29P- 5:58P (ET)					1				2	\$2,600.00	\$5,200.00	Norfolk (WVEC) (WVEC)	NEWS	10/19/12
19.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	6P- 6:30P (ET)					1				2	\$3,000.00	\$6,000.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	10/19/12
20.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	5:58A- 7A (ET)					1				2	\$2,000.00	\$4,000.00	Norfolk (WVEC) (WVEC)	13 NEWS DAYBREAK	10/19/12
21.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	7A- 9A (ET)					1				2	\$2,000.00	\$4,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	10/19/12
22.0	Normal Line / SPOT	10/25/12-11/01/12	4	:30	9A- 10A (ET)					1				2	\$960.00	\$1,920.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	10/19/12
23.0	Normal Line / SPOT	10/23/12-10/23/12	4	:30	10P- 11P (ET)		1							1	\$8,000.00	\$8,000.00	Norfolk (WVEC) (WVEC)	BODY OF PROOF	10/19/12
24.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	11P- 11:35P (ET)		1							2	\$2,600.00	\$5,200.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 11	10/19/12
25.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	10:58A- 12P (ET)		1							2	\$1,200.00	\$2,400.00	Norfolk (WVEC) (WVEC)	THE VIEW	10/19/12
26.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	5:29P- 5:58P (ET)		1							2	\$2,600.00	\$5,200.00	Norfolk (WVEC) (WVEC)	NEWS	10/19/12
27.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	6P- 6:30P (ET)		1							2	\$3,000.00	\$6,000.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	10/19/12
28.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	5:58A- 7A (ET)		1							2	\$2,000.00	\$4,000.00	Norfolk (WVEC) (WVEC)	13 NEWS DAYBREAK	10/19/12

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29.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	7A- 9A (ET)			1						2	\$2,000.00	\$4,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	10/19/12
30.0	Normal Line / SPOT	10/23/12-10/30/12	4	:30	9A- 10A (ET)			1						2	\$960.00	\$1,920.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	10/19/12
31.0	Normal Line / SPOT	10/24/12-10/31/12	4	:30	10:58A- 12P (ET)				1					2	\$1,200.00	\$2,400.00	Norfolk (WVEC) (WVEC)	THE VIEW	10/19/12
32.0	Normal Line / SPOT	10/24/12-10/31/12	4	:30	5:29P- 5:58P (ET)				1					2	\$2,600.00	\$5,200.00	Norfolk (WVEC) (WVEC)	NEWS	10/19/12
33.0	Normal Line / SPOT	10/24/12-10/31/12	4	:30	6P- 6:30P (ET)				1					2	\$3,000.00	\$6,000.00	Norfolk (WVEC) (WVEC)	13 NEWS AT 6P	10/19/12
34.0	Normal Line / SPOT	10/24/12-10/31/12	4	:30	5:58A- 7A (ET)				1					2	\$2,000.00	\$4,000.00	Norfolk (WVEC) (WVEC)	13 NEWS DAYBREAK	10/19/12
35.0	Normal Line / SPOT	10/24/12-10/31/12	4	:30	7A- 9A (ET)				1					2	\$2,000.00	\$4,000.00	Norfolk (WVEC) (WVEC)	GOOD MORNING AMERICA	10/19/12
36.0	Normal Line / SPOT	10/24/12-10/31/12	4	:30	9A- 10A (ET)				1					2	\$960.00	\$1,920.00	Norfolk (WVEC) (WVEC)	LIVE WITH KELLY	10/19/12

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WVEC Norfolk	Date: 10/22
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I, Michelle Santuoso

do hereby request station time concerning the following issue:

Americans for Job Security

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	As Ordered				

Total Charges: \$ 98,577.00 Net

This broadcast time will be used by: Americans For Job Security

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐

☐ No

863186

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance, attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Americans For Job Security
107 South West Street, PMB 551
Alexandria VA 22314
Stephen DeMaura, Pres.

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement (s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

10/19/12 _____
Date Signature

703-672-0801

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted ☐ Accepted in Part ☐ Rejected
Penne Marsh Penne Marsh NSC
Signature Printed Name Title